

MILLENNIUM CHALLENGE ACCOUNT NEPAL (MCA-Nepal)

Minutes of Financial Proposal Opening

Procurement of Plant Design, Supply, Delivery, Installation, Testing and Commissioning of:

Lot 1: 400kV Ratmate Substation and works at Lapsiphedi and New Hetauda Substations

Lot 2: 400kV New Butwal Substation

Lot 3: 400kV New Damauli Substation

Ref: MCA-N/ETP/CB/004

VENUE: MILLENNIUM CHALLENGE ACCOUNT NEPAL LAPSIPHEDI BOARD ROOM AND ALSO AVAILABLE FOR ONLINE ATTENDANCE VIA THROUGH ZOOM

26 February 2024

I. INTRODUCTION:

On 26 February 2024, the public opening of the financial offers submitted by Six (6) Bidders (three offers for Lot 1, 5 offers for Lot 2 and 4 offers for Lot 3) who attained a higher score than the minimum passing technical score was held starting at 10:00 hours (Nepal time). The invitation for the meeting included in-person and online attendance via zoom.

The session was called by the Procurement Agent Manager of the Procurement Agent, who welcomed all the attendees and thanked them for their attendance and provided the brief on how the financial opening would be conducted.

II. MEMBERS PRESENT:

The meeting was held in-person in the Millennium Challenge Account Nepal main Boardroom (Lapsiphedi Boardroom) and online through zoom. The attendance sheet is attached herewith as **Annex B**.

III OPENING CHEKLIST:

The Senior Procurement Specialist presented the required information. The Financial Offers of Bidders who met the minimum qualifying score and are also responsive to the required qualifications following the Technical Evaluation stage, were shown placed on the table in MCA-Nepal Boardroom to verify that it remained **sealed and unopened**.

The technical scores attained by the firms were read aloud. The financial proposals were opened one by one and Total Bids Price, as stated in the Letter of Financial Offer were read out aloud and recorded as per ITC 30.1 of the Bidding document.

Annex A shows the results of the financial opening.

The meeting was closed at 11:06 AM (Nepal time) by the Procurement Agent Manager of the Procurement Agent, who thanked the participants for attending the meeting.

Annexes:

Annex A: Opening Checklist

Annex B: Attendance

Annex A: Opening Checklist



FINANCIAL OFFERS OPENING

Procurement of Plant Design, Supply, Delivery, Installation, Testing and Commissioning of: Lot 1: 400kV Ratmate Substation and works at Lapsiphedi and New Hetauda Substations, Lot 2: 400kV New Butwal Substation, Lot 3: 400kV New Damauli Substation (MCA-N/ETP/CB/004)

Financial Offers opening took place at Millennium Challenge Account Nepal office at 2nd & 3rd Floor, East Wing, Lal Durbar Convention Centre, Yak & Yeti Complex, Durbar Marg, Kathmandu, Nepal on

#	Name of the Bidder	Country	Financial Offers will first be inspected to confirm that they have remained sealed and unopened (ITB 30.1).	Technical Score (ITB 30.1)			Total Bid Price, as stated in the Letter of Financial Offer (USD) (ITB 30.1)			Remarks							
	7			Lot 1	Lot 2	Lot 3	Lot 1	Lot 2	Lot 3								
1	Techno Electric and Engineering Company Limited	India	Yes	83.67	BNS	84.11	51,796,267.19	BNS	39,820,003.56								
	Linxon India Private Limited	India	Yes	BNS	77.69	BNS	BNS	39,691,868.37	BNS	A discount letter attached. Providing an unconditional discount of 10.3% on total prices quoted in USD vide Sr. No. 5.7 of Price Schedule No-5 "Grand Summary:. The above discount shall be uniformly applied on prices quoted under items Sr. Nc. 5.1, Sr. No. 5.2, Sr. No. 5.4 of the above Schedule.							
3	Tata Projects Limited	India	Yes	BNS	85.73	BNS	BNS	62,052,280.73(Exluding Total of Day works) 62,536,179.09 (Including Total of Day works)	BNS								
	National	Saudi		BNS	78.6		BNS	56,365,616.00		For Lot 2, 3% discount only on our total quoted price, after discount the bid price is USD 54,674,648.(error in the word). Discount to be applied as follows: The revised price schedule duly incorporating the discount will be submitted later. Total of summary of breakdown of dayworks: USD 611,900.							
4	Contracting Company	Arabia	Yes	Yes -	Yes -	Yes	Yes			76.98			61,110,968.00	For Lot 3, 2% discount cnly on our total quoted price, after discount the bid price is USD 59,888,749. Discount to be applied as follows: The revised price schedule duly incorporating the discount will be submitted later. Total of summary of breakdown of dayworks: USD 608,286.			
				81.47			67,638,976.05										
5	Siemens Limited, India	India	Yes		79.98			45,471,679.14									
	-	, a											81.34			52,322,447.66	
				80.58			72,945,621.64			In case we are awarded another lot in addition to this lot we will provide a discount of to be applied as follows: 2% discount is applied in case of award of Lot 1 and the same may be adjusted of our total contract price and accordingly all the unit prices shall be proportionately reduced.							
6	KEC International Limited	India	Yes		76.49			43,905,117.17		In case we are awarded another lot in acdition to this lot we will provide a discount of to be applied as follows: 1% discount is applied in case of award of Lot 1 and the same may be adjusted of our total contract price and accordingly all the unit prices shall be proportionately reduced.							
						72.67			48,418,664.02	In case we are awarded another lot in addition to this lot we will provide a discount of to be applied as follows: As per enclosed discount letter and in case if no discount letter is found along with price offer, then discount will built. (No discount letter.)							

Note:

1 BNS: Bid Not Submitted

(Alon Kunon Fonder)

Tata Boycels Hd:

MANGNORA & SULESTAN (MEA-NEPAZ)

Krisfra Jagaeller (ZMCQ)

Annex B: Attendance

Physical Attendance for Financial Offer Opening



Online Zoom Registrants for Financial Proposal Opening

Registrants	Email Address
SURESH TAWADE	suresh.tawade@siemens.com
Kamala Regmi	kamala.regmi@mcanp.org
Reshmi Dey	reshmi.dey@techno.co.in
Manomoy Chakraborty	manomoy.chakraborty@techno.co.in
Rajib Dahal	rajib.dahal@mcanp.org
Ashish Bhandari	ashish.bhandari@mcanp.org
nithya gopalan	nithya.gopalan@nccprojects.in
Subodh Kumar Singh	singhsk01@kecrpg.com
mayank pande	mayank.pande@linxon.com
Pushpanjali Dhakal	pushpanjali.dhakal@mcanp.org
Ram Shrestha	gleamengineering@gmail.com
Anshul Ashish	anshulashish@tataprojects.com
Biswa Joshi	biswa.joshi@mcanp.org
Siju Cherian	siju.cherian@linxon.com
Reshmi Dey	reshmi24719@yahoo.co.in
Somu Chatterjee	somuchatterjee@tataprojects.com
abhinav khanna	abhinav.khanna@siemens.com
binita poudel	binita.poudel@dt-global.com
BARIS UCAR	baris.ucar@besttransformer.com
Luis Villalta	luis.villalta@dt-global.com







Procurement of Plant Design, Supply, Delivery, Installation, Testing and Commissioning of: Lot 1: 400kV Ratmate Substation and works at Lapsiphedi and New Hetauda Substations, Lot 2: 400kV New Butwal Substation, Lot 3: 400kV New Damauli Substation

(MCA-N/ETP/CB/004)

ATTENDANCE OF FINANCIAL OFFERS OPENING

On 26 February 2024 10:00 AM the Financial Offers for the Procurement of Plant Design, Supply, Delivery, Installation, Testing and Commissioning of: Lot 1: 400kV Ratmate Substation and works at Lapsiphedi and New Hetauda Substations, Lot 2: 400kV New Butwal Substation, Lot 3: 400kV New Damauli Substation (MCA-N/ETP/CB/004) were opened

SN	Name	Organisation	Designation	Email Address	Signature /
1	Luis VillALTA	DT-6/0B2L/MCAA	Proc. AGent	Luis. V; MacFADDT-616	B), COM In
2		Tata Projects Ltd.		Lirthankarroye tabo	projects com Ray
3	Alok Kr. Rindey	-do-			tate projects com
4	Harrh Saxong	KEC International 14		saxonaha Okecaps.io	4
5	Kein dal Shreitha	KEC International	Representative	Kevin-Shrestha @mettanipal.	AAA
6	Shalini Tripodi	MCA-Nepal.	DED (M)		Sheli
7	Sudarshan Sapleot		Admin.	Sudesh Sapuota 66 Qgnai). a	
8			Manager	abhishek. sharan @ siemens.com	Ashishek Sharan
9	Abhishek Sharan Niray Mapa	Sioners (Fd.	Ele Congres,	nir of thopa 1850 and	e Stig
10	Sa-joy 11. shaeme	MCA -Nepal	PM 155	Sarjary, shalma	Suraemo
	J -	,		7	

SN	Name	Organisation	Designation	Email Address	Signature
11	Milan Saplcota	MCA-Negal	Enginoer-Substation	milan. Capkut-@ memp.	Bila
12	Sujan Icoirala	MCA-Nepal	1 rad eng SIC	Sujan-12 is rala Com con	
13	Aarah Eigh Lawiya	Mcc			A,
14	Ishver Bhayla	mea	Prot. Special 1	ishoar. bhaffa@meanpay	1
15	amanda Jem	ings MCC	TO MO	gennings 2003	v af
16	Salin Mishra	MCA-Nepal	Counus Specalst		
17	SAGAR MANAL	M (A-Nepal	l l		
18	Binita Poudel	DT-Global	J. Proc. Specialist		Boy
19	Bhawavi P. Gorandi	MIA-Nepal	ANS		9
20	Bilel Chapagain	MCC	RCM		Intel Chen
21	SHINNAR PHAMI	MCA-Nepal	Enys - \$ (\$		J. W.
22	Normal E. Khakionla	MCA - Nepay	CFO	1	Um
23	Uddhar faj Achaya		Administration specialit		gdeleff.
24	krisfina Jangaellen	ZNCC	Enginees	Tenders @ENCC.com	Keryso.
25	MANENDAA KISHRESTHA	MEA-NERAL	PROCUNEMENT MANAGER		M/m

SN	Name	Organisation	Designation	Email Address	Signature
26	Nabina Mahar	DT- Global	1. procurement Speckalist		lea fre
27	praicash Basnet	MCA-Riepal DT-GIODALPA U	Esp Specialist		yru
28	Manish Regmi	DT-Global PA	PA		Heg
29	Roxesh Kymar	DT-Global PA	SPS-8A		allfui
30	Ram Regui	V	M		RRefui
31	ν				
32					
33					
34					
35					
36					
37					
38					
39					
40					