

#### MILLENNIUM CHALLENGE ACCOUNT NEPAL (MCA-Nepal)

### **Minutes of Pre-Proposal Conference**

# Pre-Proposal Conference for "Consulting Services for Ratmate Livelihood Restoration Program (LRP) Implementation" MCA-NEPAL/ETP/QCBS/007

**VENUE: ONLINE** 

**26 August 2021** 

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#### I. INTRODUCTION:

The pre-proposal conference session was called to order by Mr. Luis Villalta, the Procurement Agent Manager of MCA-Nepal Procurement Agent. He welcomed the attendees and thanked them for their attendance. After the opening remarks, he also introduced the MCA-Nepal team attending the meeting. The pre-proposal conference took place online from 16:00 hours (Nepal Standard Time) on 26 August 2021.

#### II. AGENDA:

- Welcome by Procurement Agent
- Welcome Remarks by MCA-Nepal
- Presentations by MCA-Nepal and Procurement Agent
  - o Project Background and Scope of Work Highlights
  - Environmental and Social issues including COVID19 Risk Management Plan
  - o Highlights of important procurement requirements
- Question and Answers
- Closing Remarks

#### **III. MEMBERS PRESENT:**

| No. | Name                | Organization/Firm           |
|-----|---------------------|-----------------------------|
| 1   | Mahesh Acharya      | MCA-Nepal                   |
| 2   | DP Sahu             | MCA-Nepal                   |
| 3   | Shankar Yadav       | MCA-Nepal                   |
| 4   | Prakash Basnet      | MCA-Nepal                   |
| 5   | Rajendra P Thanju   | MCA-Nepal                   |
| 6   | Mahendra Shrestha   | MCA-Nepal                   |
| 7   | Ashish Bhandari     | MCA-Nepal                   |
| 8   | Shyam Upadhyaya     | MCA-Nepal                   |
| 9   | Sujan Koirala       | MCA-Nepal                   |
| 10  | Sunit Adhikari      | Consultant's representative |
| 11  | Govinda Khanal      | Consultant's representative |
| 12  | Bharat Chalise      | Consultant's representative |
| 13  | Ram Niraula         | Consultant's representative |
| 14  | Neha Uprety         | Consultant's representative |
| 15  | Jill Majerus        | Consultant's representative |
| 16  | RIMC Pvt Ltd        | Consultant's representative |
| 17  | John K'opiyo        | Consultant's representative |
| 18  | Malay Mishra        | Consultant's representative |
| 19  | Narendra Prajapati  | Consultant's representative |
| 20  | Deepa Bhatta Baniya | Consultant's representative |
| 21  | Pratik Karmacharya  | Consultant's representative |
| 22  | Ashok G. C.         | Consultant's representative |
| 23  | Prakash Koirala     | Consultant's representative |
| 24  | Tara Bahadur Khati  | Consultant's representative |

| 25 | Luis Villalta | Cardno/Procurement Agent |
|----|---------------|--------------------------|
| 26 | Gokul Mishra  | Cardno/Procurement Agent |
| 27 | Rakesh Kumar  | Cardno/Procurement Agent |
| 28 | Ram Regmi     | Cardno/Procurement Agent |

#### IV. WELCOME REMARKS BY PROCUREMENT AGENT:

Mr. Luis Villalta, Procurement Agent Manager explained the objective of the pre-proposal conference. He further added that MCA-Nepal will highlight important Technical and Procurement aspects.

#### VI. WELCOME REMARKS BY MCA-NEPAL:

Mr. Mahesh Acharya, Deputy Executive Director, Project Delivery, MCA-Nepal welcomed all the interested consultants for this pre-proposal conference and provided a brief background of the Project.

#### VII. PRESENTATION BY MCA-NEPAL – SCOPE OF WORK:

Mr. Rajendra P Thanju, Quality Assurance Manager: Social Inclusion and Resettlement, introduced himself and provided the technical presentation including the main requirements of Consulting Services for Ratmate Livelihood Restoration Program (LRP) Implementation. The presentation is attached as Annex B of this minutes.

# VIII. PRESENTATION BY MCA-NEPAL – ENVIRONMENT AND SOCIAL ISSUE INCLUDING COVID19 RISK MITIGATION PLAN:

Mr. Shyam Upadhyaya, Quality Assurance Manager: Environment, Health and Safety; provided a brief introduction about the Environmental and Social issues including COVID 19 Risk Management Plan. The template for COVID 19 Risk Management Plan will be provided with an Addendum to the RFP to be issued by MCA-Nepal.

# IX. PRESENTATION BY MCA-NEPAL – HIGHLIGHT OF IMPORTANT PROCUREMENT REQUIREMENT:

Mr. Rakesh Kumar, Senior Procurement Specialist of Procurement Agent of MCA- Nepal clarified that in case there is discrepancy between presentation and RFP, the RFP with its related amendment shall prevail. Further, he went through the RFP and highlighted important points, where generally Consultants face problems during submission and evaluation. He also highlighted that Consultant should go through the RFP in detail before submitting their proposal.

#### X. QUESTION AND ANSWERS:

The Consultants were provided opportunity to ask questions, which were responded by MCA-Nepal team and Consultant. The Questions and Answers are attached as Annex C of this minutes.

#### XI. CLOSING REMARKS

Mr. Mahesh Acharya, Deputy Executive Director, MCA-Nepal thanked all the participants for asking the questions and MCA-Nepal team and procurement team for responding to the questions. He also requested to submit any remaining questions from the consultant in written which will be responded in due course of time with MCA-Nepal response to queries.

The meeting was closed around 5 PM by thanking all the participants for attending the meeting and wishing them success in the procurement process.

#### Annexes:

Annex A: Attendance Register (from Zoom)

Annex B: Technical Presentations

Annex C: Questions and Answers

Annex D: Recording of the Pre-Proposal Conference

#### **ANNEXES/ATTACHMENTS:**

### Annex A

# Attendance Register at the Pre-proposal Conference

| Registrants        | Email Address                              | Registration Date     |      |
|--------------------|--|-----------------------|------|
| Sunit Adhikati     | sunit.sappros@gmail.com                    | Aug 26, 2021 05:08 PM | Copy |
| Shankar Yadav      | shankar.yadav@mcanp.org                    | Aug 26, 2021 04:40 PM | Copy |
| Ashish Bhandari    | ashish.bhandari@mcanp.org                  | Aug 26, 2021 04:37 PM | Copy |
| Govinda Khanal     | govinda.khanal@winrock.org                 | Aug 26, 2021 04:19 PM | Copy |
| Bharat Chalise     | naturead@gmail.com                         | Aug 26, 2021 04:07 PM | Copy |
| Ram Niraula        | ram.niraula@winrock.org                    | Aug 26, 2021 04:06 PM |      |
| Registrants        | Email Address                              | Registration Date     |      |
| Neha Uprety        | nehauprety.rimc@gmail.com                  | Aug 26, 2021 04:06 PM | Copy |
| Jill Majerus       | Jmajerus@actionforenterprise.org           | Aug 26, 2021 04:03 PM | Copy |
| RIMC Pvt Ltd       | rimc.consultant@gmail.com                  | Aug 26, 2021 04:02 PM | Copy |
| prakash basnet     | prakash.basnet@mcanp.org                   | Aug 26, 2021 04:01 PM | Copy |
| John K'opiyo       | syalarltd@gmail.com                        | Aug 26, 2021 04:00 PM | Copy |
| Mahendra Shrestha  | mahendra.shrestha@mcanp.org                | Aug 26, 2021 04:00 PM |      |
| Registrants        | Email Address                              | Registration Date     |      |
| Malay Mishra       | malay@riblamenergy.com                     | Aug 26, 2021 03:59 PM | Copy |
| DP Sahu            | dhurjati.sahu@mcanp.org                    | Aug 26, 2021 03:58 PM | Copy |
| Mahesh Acharya     | mahesh.acharya@mcanp.org                   | Aug 26, 2021 03:58 PM | Copy |
| Narendra Prajapati | narendra.prajapati@npassociates.com.n<br>p | Aug 26, 2021 03:56 PM | Copy |

| Registrants         | Email Address                 | Registration Date          |
|---------------------|-------------------------------|----------------------------|
| Sujan Koirala       | sujan.koirala@mcanp.org       | Aug 26, 2021 03:56 PM Copy |
| Deepa Bhatta Baniya | dmcengg2008@gmail.com         | Aug 26, 2021 03:54 PM      |
| Registrants         | Email Address                 | Registration Date          |
| Shyam Upadhyaya     | shyam.upadhyaya@mcanp.org     | Aug 26, 2021 03:53 PM Copy |
| Pratik Karmacharya  | pratik.karmacharya@tms.com.np | Aug 26, 2021 03:52 PM Copy |
| Rajendra Thanju     | rajendra.thanju@mcanp.org     | Aug 26, 2021 03:51 PM Copy |
| Ram Regmi           | ram.regmi@cardno.com          | Aug 26, 2021 03:46 PM Copy |
| Gokul Mishra        | gokul.mishra@cardno.com       | Aug 26, 2021 03:42 PM Copy |
| Ashok G. C.         | gcashok702@gmail.com          | Aug 26, 2021 02:21 PM      |
| Registrants         | Email Address                 | Registration Date          |
| Tara Bahadur Khati  | kctara777@gmail.com           | Aug 26, 2021 01:00 PM Copy |
| Luis Villalta       | luis.villalta@cardno.com      | Aug 26, 2021 12:31 PM Copy |
| Prakash Koirala     | pkkoirala@gmail.com           | Aug 26, 2021 11:08<br>AM   |
| Rakesh Kumar (Hos   | st)                           |                            |

#### Annex B

#### **Technical Presentation**



Environment and Social issues including COVID19 (To be sent as an Addendum to the Request for Proposal )

Note: In case of any discrepancy between presentation and RFP, the information presented in RFP shall prevail.



Pre-bid webinar
Technical Presentation

CHALLENGE ACCOUNT

Rajendra P Thanju
Quality Assurance Manager:
Social Inclusion and Resettlement

August 26, 2021

### **Presentation Outline**



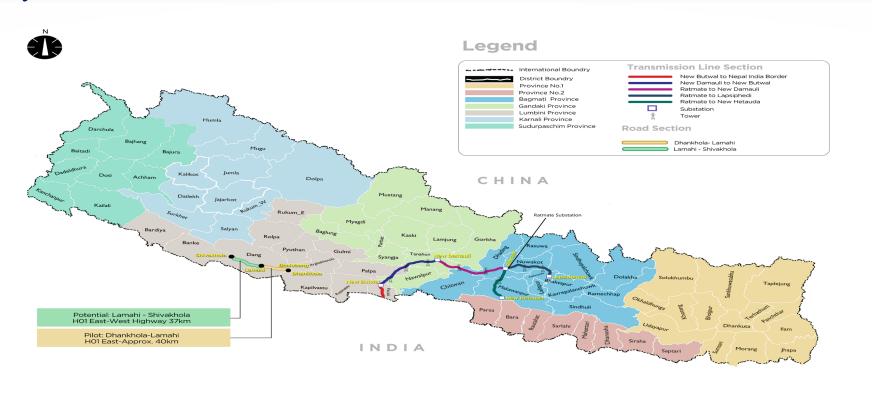
- Location of Ratmate Substation
- Safeguard Documents
- Mitigation Approach
- Status on Acquisitions
- Ratmate LRP Implementation
- Tasks for Ratmate LRP Implementation
- Areas of Emphasis
- Deliverables

### **Location of Ratmate Substation**



- Province: Bagmati
- District: Nuwakot, Municipality: Belkotgadhi,
- Nearest Town: Battar
- North of Kathmandu City

**Location Map** 



### **SAFEGUARD DOCUMENTS**



- Resettlement Policy Framework (RPF)
- Resettlement Action Plan (RAP) and Livelihood Restoration Plan (LRP)
- IFC PS
- EIA/ESIA
- Social and Gender Inclusion Plan (SGIP)

# **Mitigation Approach**



- Better-off Approach: to ascertain that affected entities are at least no worse off than they were prior to the project.
- Lands and Assets valuation at *Replacement Cost Principle* with no deduction for depreciation
- Capital Gain Tax paid by MCA-Nepal

### **Acquisitions Approach:**

- As per Land Acquisitions Act, 2034
- Comply with IFC PS 5

# **Status on Acquisitions**



- Total land area acquired: About 20 Ha
- Total parcels no.: 195
- Private parcels: 189 land
- GoN parcels: 6 parcels.
- Total structures: 199 including Nuwakot Itta Udyog.
- 17.5 ha of land area from 181 parcels have been transferred to MCA-Nepal ownership.
- Compensation paid: NPR. 1 Arab 42 Crores (1420 Million NPR) to 98 PAPs out of 104 PAPs.
- Total nos. of affected households: 65
- Eligible PAPs for LRP: 235
- Final Status: Completed except few difficult cases: In process

# **Ratmate LRP Implementation**



#### **Need of LRP:**

- RAP and LRP are to be prepared and implemented as per MCC policy and IFC PS.
- Implementation timeline 24 months

#### **Basic Rationale:**

• Besides providing compensation for acquired land and properly, wherever livelihood is affected as a result of involuntary resettlement, strategies shall be developed to restore the lost livelihood.

## **Ratmate LRP Implementation**



### **Eligible for LRP:**

- 65 households identified to be eligible for LRP.
- 235 individuals PAPs aged 16 to 65 were eligible for LRP.

### LRP Program

- Agriculture Enhancement Livelihood Program 92 PAPs are eligible.
- Skill Development -143 PAPs are eligible.

The implementation of these activities will be based on the choices of the PAPs in view of specific individual eligibility criteria.

# **Ratmate LRP Implementation**



### LRP programs:

- Agricultural Enhancement
- Skills Based Livelihoods
- Financial Literacy and Life Skills Training
- Setting up a Cooperative

# Tasks for Ratmate LRP implementation



- Task 1: Research into Potential Livelihood Skills Courses.
- Task 2: Consultation with Affected Persons to confirm choices.
- Task 3: Program Design
- Task 4: Agricultural Enhancement Program
- Task 5: Vocational Skills Trainings
- Task 6: Financial Literacy and Life Skills Training
- Task 7: Setting Up a Cooperative

# **Areas of Emphasis**



- Concept of supporting to compensate lost livelihood/income during training period.
- Some startup seed money to be provided for the eligible participants.
- Documentation of the whole process, proper monitoring, change of implementation strategy if required may be possible in active consultation with MCA-Nepal and as and if agreed by MCA-Nepal
- High level of sensitivity towards PAPs shall be maintained.

### **Deliverables**



- Inception report with detailed work plan
- Consultation Reports
- Monthly Progress Reports
- Quarterly Progress Reports
- Draft LRP Implementation Completion Report
- Final LRP Implementation Completion Report



# **Thank You!**



#### Annex C

#### Questions and Answers

Q1: I have some observations in the LRP program, you have told that, PAP is 235 maximum, in the price summary sheet, these PAP excluding Point 2 and 3 (of Price Summary FIN-2). Does it means whether the participants of 92 of point 2 and participant of 143 for point 3 is inclusive or exclusive of the participants mentioned in point 1? (Page number 88)

A1: Total number of expected PAP is around 235, out of which 92 PAP has opted Agriculture Enhancement Training and 143 PAP has opted for Skill Based Livelihood Program Training. The point 2 and 3 are cost related to training only. All other cost needs to be included under point 1.

Q2: Just wanted to reconfirm that the COVID risk mitigation plan will be shared with us later on?

A2: We are going to issue the COVID risk mitigation plan as an addendum. Since this needs approval of MCC, thus we will take some time. Thus, we wanted to let you know in advance during this pre-proposal conference.

Q3: Regarding VAT registration for the proposed consultants, does it mean that you are expecting the international consultants also to register in the VAT system in Nepal?

A3: International consultants who establish local office are required to register in the PAN or VAT system in Nepal.

#### **Annex D**

### Recording of the Pre-Proposal Conference

 $\underline{https://www.dropbox.com/sh/999817ttv8s2se2/AACxMdIwCQmQFh\_XvYG2dPDra?dl=0}$